

Case Study:

Post-Launch Efficiencies in Production

Letting You Focus on the Science

PROJECT SNAPSHOT

CLIENT: NGS Customer

INDUSTRY: Multiomics

SERVICE PROVIDED: Project Management, Commercial Manufacturing

RESULTS:

- » Reduce Production Costs
- » Reduce Production Lead-Time

BENEFITS

- » Improve Customer's margins
- » Reduce Customer's lead-time for re-orders to accommodate "just-in-time" builds
- » Reduce customer's overhead dedicated to vendor management by delegating purchasing to LaunchWorks' experienced team

Conclusion

By leveraging LaunchWorks' commercial project management experience, the customer improved its margins and inventory management. Explore our full service offerings [here](#).

The Challenge

- » Customer is a biotech company that produces NGS kit technology.
- » Customer was a longtime customer of LaunchWorks' large-scale manufacturing services and regularly ordered multiple custom products with LaunchWorks.
- » Customer faced challenges in managing their inventory needs based on fluctuating sales forecasts and required flexibility to reduce standard lead-times.

The Solution

- » LaunchWorks took over vendor and supply chain management on behalf of the customer.
- » LaunchWorks recommended a modular BOM structure that allowed customer to leverage cost efficiencies in production and bulk orders for raw materials – LaunchWorks was able to greatly improve raw material and Production costs that allowed for "just in time" production lead-times.

Technology and Acceptance Criteria

- » Total production costs reduced by 20% for customer.
- » The modular BOM structure allowed for much greater flexibility on supply chain management and production planning, allowing customer to respond quickly to a fast-changing sales forecast.